

Message Text

UNCLASSIFIED

PAGE 01 STATE 079200

64

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

66618

DRAFTED BY COM/BIC/WAWARNES:DRMD/WE:MMM

APPROVED BY EB/OCA/REP:LHPOMEROY

COM/BIC/RDCLARK:RMD/WE OED:D.GILPATRIC (PHONE)

NE/OIM:MBELDEN EUR/WE:E BEIGEL

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R 182126Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY THE HAGUE

INFO AMEMBASSY PARIS

UNCLAS STATE 079200

E.O. 11652: N/A

TAGS: BEXP, NL, FR

SUBJ: EXPORT PROMOTION SALES OPPORTUNITY - UNISTRUT

REF: THE HAGUE 1699

REUR REQUEST NAME AND ADDRESS U.S. FIRM THAT PROVIDED
UNISTRUT ROOF STRUCTURE FOR U.S. PAVILION AT 1973
PARIS AIR SHOW: UNISTRUT INC., 4118 S. WAYNE RD., WAYNE,
MICHIGAN 48184, ATTN: MR. WILLIAM NEWMAN, SALES DIRECTOR,
PHONE (313)721--4401. COMMERCE PURCHASED U.S. PAVILION
ROOF FOR DOLLARS 22,000 FROM UNISTRUT AND SHIPPED ROOF TO
PARIS. UNISTRUT NOTIFIED COMMERCE JUST PRIOR TO OPENING
AIR SHOW THEY HAD EUROPEAN CUSTOMER, REDUCED PURCHASE
PRICE BY DOLLARS 5,000 THUS BILLED DOLLARS 17,000 TO
COMMERCE. COMMERCE NEVER TOLD NAME OR ADDRESS
EUROPEAN CUSTOMER SINCE ARRANGEMENTS HANDLED BY
WHOLLY-OWNED SUBSIDIARY OF UNISTRUT LOCATED THE HAGUE:
UPICO (EUROPA) B.V., P.O. BOX 4275, THE HAGUE,
NETHERLANDS ATTN: WALTER KWAKERNAAK, DIRECTOR, PHONE
01-718-112257. UPICO SEEKING AGENTS, DISTRIBUTORS AND
DIRECT SALES PROSPECTS THROUGHOUT EUROPE AND AVAILABLE
IDENTIFY ALL EUROPEAN CUSTOMERS WHERE UNISTRUT INSTALLATIONS
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EXIST. KISSINGER

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE079200
Document Source: CORE
Document Unique ID: 00
Drafter: DRMD/WE:MMM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740091-0224
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740432/aaaabcep.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: THE HAGUE 1699
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 10 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 SEP 2002 by BryanSD>; APPROVED <27 DEC 2002 by kellerpr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORT PROMOTION SALES OPPORTUNITY - UNISTRUT
TAGS: BEXP, NL, FR
To: THE HAGUE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005